

REFERRAL AGREEMENT

REFERRING FIRM INFORMATION:

Firm Name: _____ License # _____
Agent Name: _____ License # _____
Firm Address: _____
Phone: _____ Fax: _____ E-mail: _____

RECEIVING FIRM INFORMATION:

Firm Name: _____ License # _____
Agent Name: _____ License # _____
Firm Address: _____
Phone: _____ Fax: _____ E-mail: _____

PROSPECT INFORMATION:

Name: _____
Address: _____
Phone: _____ Fax: _____ E-mail: _____

The Prospect is is not aware of the Referral. (Note: The rules of the North Carolina Real Estate Commission require the Referring Firm to disclose to the Prospect that payment may be received.)

INFORMATION/NOTES: _____

COMPENSATION: In consideration of the referral of Prospect, Receiving Firm shall pay Referring Firm as indicated below [insert "N/A" in blanks not used]:

- _____% of the monetary compensation (including but not limited to any commission, bonus or other consideration of more than nominal value) received by Receiving Firm (or any of its agents) as listing agent for a closing on the sale of Prospect's property occurring on or before (insert date) _____.
- _____% of the monetary compensation (including but not limited to any commission, bonus or other consideration of more than nominal value) received by Receiving Firm (or any of its agents) as selling agent for a closing on the Prospect's purchase of property occurring on or before (insert date) _____.
- Other: _____

TIME OF PAYMENT: Any compensation owed hereunder shall be paid to Referring Firm within _____ days of Receiving Firm's receipt of the compensation and the Referring Firm's completed W-9.

EACH FIRM REPRESENTS THAT IT HAS AN ACTIVE REAL ESTATE LICENSE AS OF THE DATE OF THIS AGREEMENT.

Referring Firm Name

By: _____
Authorized Representative

Name: _____

Title: _____

Date: _____

Receiving Firm Name

By: _____
Authorized Representative

Name: _____

Title: _____

Date: _____